

Contract #	4571680	Date Entered	10/09/20
Schedule Dates	10/20/20-10/26/20	Last Modified	10/09/20
Advertiser	Friends Of Mark Warner-Senate-D (31789)	Entered By	Mark Afshar
Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	External #	
Brand	EST 9023 (1452267)	Demo	
Salesperson	HOUSE-WASHINGTON WILA/GILA/FILA (3869)	Order Type	Annual Member

Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Annual Mem
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	Furman,Mike	Commission %	15.00
Phone/Fax	1	Commission	\$3,710.25
СРЕ	9023	Net Total	\$21,024.75
Account Types	Local/Political Candidate Agency BRD	Sales Tax	

Washington (WJLA		_
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Oct. 2020	33	\$22,735.00
Nov. 2020	1	\$2,000.00
Grand Total:	34	\$24,735.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa S	iu	Spots	Rate	Total	Station	Comments	Entere
1.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	5:58:15A- News-Good Morning Washington at 6a	2		Х	х	Х	Х			2	\$275.00	\$550.00	Washington (WJLA)		10/9/20
2.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	7A- 8A (EST)	1		Χ	Х	Х	Х			1	\$400.00	\$400.00	Washington (WJLA)		10/9/20
3.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	8A- 9A (EST)	2		Χ	Х	Х	Х			2	\$400.00	\$800.00	Washington (WJLA)		10/9/2
4.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	9A- Live with Kelly	1		Χ	Х	Х	Х			1	\$100.00	\$100.00	Washington (WJLA)		10/9/2
5.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	10A- Rachael Ray	1		Χ	Х	Х	Х			1	\$125.00	\$125.00	Washington (WJLA)		10/9/2
6.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	10:58:25A- ABC-The View	1		Χ	Х	Х	Х			1	\$275.00	\$275.00	Washington (WJLA)		10/9/2
7.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	11:59:56A- News-ABC 7 News at Noon	1		Х	х	Х	Х			1	\$125.00	\$125.00	Washington (WJLA)		10/9/2
8.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	12:57:56P- ABC-GMA3: What You Need to Know	1		Х	Х	Х	Х			1	\$200.00	\$200.00	Washington (WJLA)		10/9/2
9.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	2P- ABC-General Hospital	1		Χ	Х	Х	Х			1	\$320.00	\$320.00	Washington (WJLA)		10/9/2
10.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	3P- 3:30P (EST)			1	1	1	1			4	\$200.00	\$800.00	Washington (WJLA)		10/9/2
11.0	Normal Line / SPOT	10/20/20-10/23/20	3		3:59:27P- News-ABC 7 News at 4p	1		Х	х	Х	Х			1	\$175.00	\$175.00	Washington (WJLA)		10/9/2
					CON							N 1-		A 0	_				

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Billing Type

Comments

Date:

Standard

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 10:34 AM on Monday, October 12 2020



Line

WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

**Dates** 

10/20/20-10/23/20

10/20/20-10/23/20

10/20/20-10/23/20

10/20/20-10/23/20

10/20/20-10/23/20

10/20/20-10/23/20

10/26/20-10/26/20

10/20/20-10/20/20

10/24/20-10/24/20

10/24/20-10/24/20

Greer Margolis Mitchell, Burns & Associates-Washington 3050 K St NW Suite 100 Washington, DC 20007

Line Type / Break Type (Ref #)

12.0 Normal Line / SPOT

13.0 Normal Line / SPOT

14.0 Normal Line / SPOT

15.0 Normal Line / SPOT

16.0 Normal Line / SPOT

17.0 Normal Line / SPOT

18.0 Normal Line / SPOT

19.0 Normal Line / SPOT

20.0 Normal Line / SPOT

21.0 Normal Line / SPOT

## Contract # 4571680 Schedule Dates

10/20/20-10/26/20 Advertiser Friends Of Mark Warner-Senate-D (31789)

Greer Margolis Mitchell, Burns & Associates-Washi

POLITICAL CANDIDATE (ns) (1186) EST 9023 (1452267)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

SPW

2

1

Mo

Χ Χ Χ Χ

Χ

Χ Х Χ Χ

1

Х Χ Χ

 $X \mid X \mid X \mid X$ 

 $X \mid X \mid X \mid X$ 

1

X X X

Sales Office WJLA/GJLA/EJLA **Buyer Name** Furman, Mike Phone/Fax

**Account Types** Local/Political Candidate Agency BRD

9023

Run Times

:30 4:59:30P- News-ABC 7

:30 5:59:26P- News-ABC 7

:30 6:58:46P- Wheel Of Fortune

:30 11:35P- ABC-Jimmy Kimmel

News at 5p

News at 6p

:30 7:29:26P- Jeopardy

News at 11p

:30 8P- 9P (EST)

:30 8P- 9P (EST)

:30 11:00:26P- News-ABC 7

:30 9A- ABC-Good Morning

America Saturday 2

:30 3:30P- Sports-ABC College

Billing Type Standard

Comments

Agency

Product

Brand

CPE

Sec Length

3

Washington (WJLA) 10/09/20 10/09/20

**Date Entered** 

Last Modified

Mark Afshar

Annual Member

No

15.00

\$3,710.25

\$21,024.75

**Entered By** 

External #

Order Type

Package Deal

Commission %

Commission

**Net Total** 

Sales Tax

Spots

Rate

\$225.00

\$400.00

\$1,750.00

\$1,900.00

\$300.00

\$300.00

\$2,000.00

\$2,000.00

\$175.00

\$1,500.00

Total

\$175.00 Washington (WJLA)

\$1,500,00 Washington (WJLA)

CO-OP

By Broadcast Month **Spots** <u>Rate</u> Oct. 2020 33 \$22,735.00 \$2,000.00 Nov. 2020 Grand Total: 34 \$24,735.00

otal	Station		Comments	Entered
\$225.00	Washington (WJLA)			10/9/20
\$800.00	Washington (WJLA)			10/9/20
\$5,250.00	Washington (WJLA)			10/9/20
\$3,800.00	Washington (WJLA)			10/9/20
\$300.00	Washington (WJLA)			10/9/20
\$600.00	Washington (WJLA)			10/9/20
\$2,000.00	Washington (WJLA)			10/9/20
\$2,000.00	Washington (WJLA)			10/9/20
	I	1 1		II I

		, , , , ,		Football Late							. , , , , , , , , , , , , , , , , , , ,	, ,	, , , , , , , , , , , , , , , , , , ,		1,77,
22.0	Normal Line / SPOT	10/24/20-10/24/20	3	:30 7:30P- Sports-ABC College Football Prime					L	1	\$2,500.00	\$2,500.00	Washington (WJLA)		10/9/20
I															
				CON	FIF	RMAT	ION	COI	T	RAC	T				
Accepted-	Agency/Advertiser:		Date	e: Accepted-Sta	ation:						Date:	Comments:			

Tu We Th Fr Sa Su

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

10/9/20

10/9/20

Gree Asso 3050 Suite	A-TV WASHINGTON, DC  or Margolis Mitchell, Electronic Strates Washington or K St NW or 100 hington, DC 20007	Arlington,	on Blvd, 6th Floor VA 22209	Sci Ad Ag Pro Sai Sai Bu Ph CP Aco Bil	ontrachedule Date lency oduct and lesperson les Office yer Name one/Fax E count Type mments	Friends Of Marl Greer Margolis POLITICAL CAN EST 9023 (145: HOUSE-WASHI WJLA/GJLA/EJL Furman,Mike / 9023	5/20 k War Mitch NDIDA 2267) NGTO	nell, B ATE (i ) ON, W	Burns (1	& Ass 1186)	eociat	tes-W	ashi (	Date Eni Last Moi Entered CO-OP Externa Demo Order Ty Package Commis Commis Tomatic Total Commis Total Commis Total Tota	dified 1 By M N I #  ype / e Deal sion % 1 sion \$	0/09/20 0/09/20 lark Afshar o Annual Member 5.00 3,710.25 21,024.75			20		\$22,735 \$2,000 \$24,735	0.00
Line	Line Type / Break Tyr	pe (Ref #)	Dates	Sec	Lenath	Run Times	SPW	Mo	Tu	We 1	Th F	Fr Sa	Su	Spots	Rate	Total	I	Station	T	Comme	ents F	Entered
Line 23.0	Line Type / Break Typ Normal Line / SPOT	` '	Dates 10/25/20-10/25/20	Sec 3	:30	6:30P- News-ABC 7 News at		Mo	Tu	We 1	Th F	Fr Sa	Su 1	Spots 1	Rate \$215.0	Total 0 \$215.00	) Washingto	Station  1 (WJLA)		Commo		Entered 0/9/20
23.0					:30			Mo	Tu	We 7	Th F	Fr Sa				0 \$215.00	Washingto   Washingto	n (WJLA)		Commo	10	

**CONFIRMATION CONTRACT** 

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 10:33 AM on Monday, October 12 2020